# RYAN D. MARSHALL SENIOR ENGINEERING MANAGER

1820A 11th Avenue Seattle, WA 98122

Analytical, solution-oriented **Senior Engineering Manager** and and hands-on **Enterprise Architect** with over 18 years experience growing world-class organizations, hiring and mentoring outstanding professionals, and delivering solutions that delight customers and set standards for the cloud, consumer an enterprise markets. I enjoy equally the technial skills and collaborative problem solving, and the process or hiring, encoraging and inspiring the best in my engineering teams.

- ☑ Recruiting, Mentoring, and Leading
- Mobile, Cloud, Enterprise, Desktop Platforms
- ☑ Solution Design & Implementation

- ☑ Architect, Manager, Developer & Contributor
- ☑ Project Scope & Objective Management
- ☑ Executive Presence, Customer Advocate

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#### Languages

 $C\# \sim C/C++ \sim T-SQL \sim Regular Expressions (RegEx) \sim JavaScript \sim Python \sim PowerShell \sim Java \sim Bash \sim VB \sim ActionScript.$ 

#### Skills

Architecture & Solution Design ~ Complex Service Architectures (SOA/ESB) ~ Vendor / Open Source Solution Assessments ~ SQL & Relational Database Schema Design ~ Legacy Systems and Data Migration, Isolation and Mitigation ~ Globalization and Localization of Client and Server-Side Assets (Assessment, Planning, Workflows) ~ Scaled Technical Evangelism (audience-appropriate, vision-to-implementations) ~ Technical Discipline Collaboration & Utilization (UA, UE, Infrastructure, Test, SEs, SDE, PM and Architecture).

## Development Technologies / Frameworks

ASP/.NET ~ Windows Services ~ Win32/64 Native API ~ CLI ~ Windows Forms ~ Windows Presentation Foundation (WPF) ~ Adobe Workflow Automation (via .NET & JavaScript) ~ ADO.NET Entity Framework ~ LINQ-to-SQL ~ DynamicData Sites ~ Build Providers / T4 ~ Windows Communication Foundation (WCF) ~ Web Services (ASMX) ~ REST / SOAP / POX ~ Concurrency Programming (Overlapped IO, Callbacks, Polling, Waiting, Eventing) ~ ASP.NET Custom Server Controls (Inheritance, Composition, Eventing, Design Time Rendering) ~ JavaScript / jQuery / Knockout.js / jsPlumb / Highcharts ~ XML / XSD / DTD ~ XSL(T) (1, 2) ~ SVG (IE) ~ CSS / (X)HTML (client storage, canvas) ~ MathML / OpenMath ~ Silverlight (1 – 5) ~ Microsoft Office Development (Excel & Word Add-in / Dynamic Document Generation / Visio Automation) ~ Doken.NET (User-Mode File Systems) ~ Quartz.NET (Distributed Scheduling) ~ DeepZoom (Dynamic / Static DZI, DZC, CXML collections) ~ SeaDragon ~ Yahoo Pipes (CORS).

#### Microsoft Azure

Cloud Services (Compute, Multi-Tenant, Auto-Scaling, Analytics, Data Market APIs ~ Access Control Services / Active Directory ~ Office 365 / SharePoint Online ~ Blob / Table / Queue Storage (CDN, CORS, Synchronization) ~ Service Bus (Relay, Hybrid, Port Bridge, AMPQ), Caching (Memcached, Shared) ~ Azure Pack (Runbooks, Powershell Configuration, Service Management API).

## Amazon Web Services (AWS)

Ec2 (Compute) ~ VPC / Security Groups / Routing / ELB ~ S3 / CloudFront ~ SQS (AMPQ) / SNS (Notification) / SES (Email) ~ CloudTrace / Cloudalytics / OpsView ~ NewRelic / Powershell / Opsworks (Chef/Knife) / Chocolatey.

#### Server Platforms

Microsoft Windows Server (NT 3.1-2016) ~ Microsoft Windows Azure ~ Microsoft SQL Server (2000-2016 R2) ~ Microsoft SQL Server Integration Services (SSIS) ~ Microsoft SQL Server Reporting Services (SSRS) ~ Windows Azure (Compute / SQL Azure / Service Bus / Access Control (ACS) / DataMarket / ADFS / Blob, Table, Queue Storage, Analytics) ~ Microsoft SharePoint (WSS/MOSS) ~ Apache HTTPD ~ PHP ~ Cygwin.

## Operational Technologies

Active Directory ~ Group Policies (OU, Trust, Forests) ~ Certificate Services (AD-integration, Trust, Issuance, Enrollment, Revocation) ~ IPSec ~ DDNS.

#### Tools

Komodo ~ Team Foundation Server (TFS) ~ Git ~ Subversion ~ Altova ~ Stylus Studio ~ CodeSmith ~ MyGeneration ~ Clarius ~ Photoshop/Illustrator (SVG,AI) ~ FFMPEG.

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# AMAZON PRIME NOW, SEATTLE, WA

# **ENGINEERING MANAGER, FRONT END DATA SERVICES**

JUNE 2017 - CURRENT

Leading the Amazon Prime Now front end engineering teams developing and supporting immersive customer mobile and browser experiences and ultra-fast 2-hour deliveries in cities around the globe. Responsibilities include driving operational excellence, growing engineers and managers, hiring, and road map creation and delivery of features and performance.

- Responsible for overseeing all aspects of execution on organizational commitments and performance. Provided
  constant monitoring, recommendations and feedback while coaching managers and developers of varied
  experience on professional excellence. Special focus on team communication and the processes for handoff and
  interchange of responsibilities was key to the team moving to a predictable and consistent delivery velocity. The
  Prime Now front end engineering teams delivered every work item in our quarterly big room plan for the first time
  since the business' inception, during my first full quarter leading the PNFE teams.
- Founding role in planning and managing the Amazon Global Store through its successful launch in Singapore.
- Champion of the Shop-by-Aisle, Gateway and Storefront experiences which all successfully and reliably delivered in time for the Q4 shopping season.
- Planned and supported the expansion of eligible on-call engineering by 45% by enlisting cross-functional and organizational teams, thereby reducing inner-team commitments from once a month to a per-quarter responsibility.
- Established a framework for handling on-call 24x7 engineering responsibilities, issue transfers and resolutions gracefully and ensuring end-to-end ownership. Division-wide champion and point of contact for Prime Now manager escalations, and communication of engineering solutions and progress to all stakeholders and at all levels.

# CHIEF ARCHITECT & DEVELOPMENT MANAGER, SEATTLE, WA

# AZURE ACCELERATORS, INTERNAL BILLING SYSTEM, DISTRIBUTED ANALYSIS

JANUARY 2010 - JUNE 2017

Principal Architect and engagement manager for design and implementation across multiple strategic cloud solutions for Microsoft, Slalom Consulting, and Cumulux, including the overwhelmingly successful **Azure Open Source Accelerators Project** solutions.

- Assigned leadership of the Azure Accelerator Project mid-stream with a goal of demonstrating solutions for the top 10 open source service applications working on Windows Azure (.NET, Java, and LAMP based). Project was in crisis with zero migrated solutions. Assumed lead on both architecture and implementation and delivered a ground-up solution abstracting the common Azure resource provisioning and configuration requirements into XML definitions serviced by a pluggable engine which orchestrating the configuration, startup, runtime and teardown of applications hosted on the Windows Azure platform. Implementing the solution(s) in this manner allowed each successive service migration to easily build upon any combination of those before–effectively accelerating new Accelerator implementations. Delivered 18 solutions, on-time and under-budget, along with an entire framework for migrating services and applications to the Windows Azure platform.
- Successfully designed and delivered the first two generations of the Umbraco Azure accelerators as open source solutions on CodePlex: http://azureaccelerators.codeplex.com/. These project extended the Azure platform

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solutions to include orchestrated account provisioning and massive replication and deployment of read-to-go Window Azure application environments.

- Merited and honored with the prestigious **Slalom Consulting Mogul Award** for outstanding technical achievements. This award is presented to a single individual or team from across all 850+ consultants after a nomination and selection process driven by regional offices and corporate executives. (Slalom Consulting itself was awarded Partner of the Year by Microsoft).
- Co-designed and implemented the **Windows Azure Internal Billing (AIB)** and **Azure Cross Charge (CABS)** systems for Microsoft . This included the ETL of vast and continuous metered usage data, sanitized and aggregated first by the characteristics of hundreds of different rating plans, into thousands of daily, monthly, and quarterly notifications, signoff workflows, waterfall discounts, external partner support, integration with SAP billing system and MOCP customer portal registration system, leveraging Windows Identity Foundation (WIF) and Federated Trust (ADFS) for external authentication and authorization of internal accounts, signoff authority (including reviews aggregated by direct reports at each OU level), with custom review, signoff, reporting and recall via Azure hosted portal as MVC (dynamic views of data and approval) and fiscal events and associated business rules (monthly close usage notices, approval requirements, posted batches) ( via Azure), HTM (post-approval), and using audience-specific templates and XSLT transforms to generate HTML (email), Docx (archival, standard mail invoices), Excel 2010 (usage pivots), with both automated and managed handling (or intervention) of fiscal event workflows at the smallest individual service or resource usage to the largest partnership aggregate accross accounts for monthly, quaterly, and yearly cycles.
- Recruited by former Windows Azure technical evangelist Ryan Dunn, to take ownership of a Microsoft sponsored project solving the Windows Azure deployment of a large Linux-native enterprise application deployed on Rackspace and which had never been run on Windows platform. This complex ecosystem included Python, PostgreSQL, and a collection of Bash (Rsync, Wget, Curl, CronTab) based scripts orchestrating numerous data collection pipelines and additional platform requirements around security, byte-level data recovery during catastrophic collection failures. Set and achieved a technical goal considered by most stakeholders as improbable, and by a few as impossible-delivery of a solution that was Zero-touch-requiring no changes in application code between the existing Linux in Rackspace code and technologies, and the Azure enhanced Windows-based technologies deployment.
- Designed and implemented the web-based Accruals (WFA) application for Microsoft's Windows Finance team, replacing existing InfoPath and Office infrastructure workflows with a service and web application implementation. This projects was delivered, concept to signoff, in 6 weeks, including all aspects of Microsoft's internal validation and security reviews and financial auditing controls.
- Authored and retain the license to a hybrid native language localization technology that leverages the full weight and depth of the language localization work already performed by Microsoft itself in its own retail products. Ensures that the expert-level grammatical, linguistic, and even political nuances relevant to a given semantic meaning are perfectly retained in translations. The back-end compile and build technologies supports 3 separate workflows. The first maps to a keyed entry with exact semantic match to an identical resource string from across the breadth of Microsoft retail products. This approach provided for the pre-localization of 83% of all full-sentence, fragments, and headings for the primary client with a fully rendered result set in 14 different languages using Microsoft's own retail product translations (and 5 partial). The remaining un-keyed or new language strings are generated on-demand the first time discovered in the build, by calling into the Microsoft Azure Translation services API. And the third build work-flow providing for the manual persisted override of all generated and keyed entries in any or all instances of any individual string. This extremely successful personal side-project delivered out-of-band for two separate customer engagements remains available for licensing and customization.
- Design and implementation of an end-to-end prototype Windows Azure distributed analysis solution of userdefined functional models. Delivered a highly-scalable, secure, multi-tenant solution. Front-end visual design of

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functions (and composition of functional variables as related to each other) was based on JsPlumb (DSL/user functional composition), Highcharts (result visualization) and Knockout (templates). Security and authentication provided using Windows Azure Access Control Services (ACS) and accounts from Windows Live, Google and Facebook mapped to custom permissions and security attributes. The middle-tier coordination, orchestration, and communication via a scheduling layer and Windows Azure Service Bus Queues, and back-end processing built on per-instance RESTful, Python-based interface over native x64 Windows binaries. The backend Python operational and data formats were enforced by strongly-typed, composable XSD schema definitions. This approach ensured that user-defined functional logic was fully-transformed and decomposed before entering the computation instances, to provide additional security against attack vectors such as buffer overruns (script injection) even within a single running and restricted back end-process, itself executing in a further restricted backend-processing unit. Validation was also performed in JavaScript during composition of the functional models on the client to ensure immediacy of feedback on syntactically, semantically, or logically erroneous or invalid parameters or functional constructs. Submitted jobs were re-validated and transformed server-side using XSLT (1.0)-decoupling the data language from the engine and ensuring definition-based security. This hybrid system of programmatic and schema based barriers was deliberate to meet and exceed the security requirements of the overall system.

 Nominated and accepted twice by the Microsoft Windows Azure marketing team to represent at both the internal Windows Azure Deep Dive technical review and provide feedback on longer range planning as part of the internal Windows Azure SDR (Software Design Review) events.

# SOCIAL MOTION CORPORATION, SEATTLE, WA

# **SOLUTIONS ARCHITECT & DEVELOPMENT MANAGER**

JULY 2007 - JANUARY 2010

Aggressively recruited by the founding team of Social Motion, a "white label" social networking and media startup, to take on leadership of their state-side and outsourced development teams—driving assessment of existing assets, defining processes, procedures, and development guidelines, and leading the implementation of these solutions and technologies. Development became consistently predictable, manageable and overwhelmingly successfully.

- Restructured vendor accountability with stateside management, replacing opaque vendor status updates with perdeveloper tracking, repatriating all source code repositories, and establishing individual check-ins regardless of geography. Focused on developer, process and platform improvements, skill mentoring, and promoted a candid relationship across teams, while directing feedback to grow and replace staff.
- **Met the challenge of reviewing over 250,000 lines of existing source code** written overseas (prior to hire), allowing for the successful repurposing of the entire suite of social technologies for different markets.
- Designed and reviewed the implementation of new features based on then-modern LINQ-to-SQL, Windows Communication Foundation (WCF) SOAP, POX, REST services, and traditional native Windows Services while mitigating their impact on over 26 existing legacy features and libraries.
- Established a common architecture model for new client features; including common code, style and process guides. Primary focused on quality and maintainability of all code, and delivery of all data via web-services (WCF) for consumption by traditional web, native desktop (WPF) and mobile platforms. Demonstrated this approach successfully by authoring all layers of the media and image browsing, uploading, commenting, and management experience. (Traditional Ajax web experience featuring both Silverlight and Flash-based media clients.)
- Successfully delivered the entire service level code for the beta release of Mindbloom.com, a licensee of Social
  Motion, in 6 weeks, while successfully demonstrating integration with a wide range of Social Motion community
  features including: ATOM/RSS syndications services, automated Template-based Email Notificationservices, SQL
  Reporting Services for user profiling, and the scalable real-time cross-database querying of 100,000+ record
  result sets.

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• Integrated ASP.NET authentication, membership, and session providers with Mindbloom's ActionScript 3/Flash-based client; providing seamless session support across multiple HTML frames, JavaScript, Flash Client and WCF based services. Further supported Mindbloom's architecture by creating a Windows Service, Socket-based implementation of the Adobe Flash Policy Server—providing a scalable, multi-threaded .NET alternative to the Perl and Rexx open source versions.

- Designed and implemented all tiers of the SocialMotion Media Services and SocialMotion Hosting
  Services platforms as independent semi-autonomous B2B web services, providing rich media content
  workflows, video format transcoding, content delivery (CDN) and video.
- Social Motion ceased paid U.S. operations following unsuccessful merger negotiations.

ALTERNATIVE SPORTS, SEATTLE, WA

MANAGING PARTNER, ONLINE BUSINESS DEVELOPMENT

August 2003 - May 2007

Led online business and software development of a successful cross-channel, multi-platform ecommerce startup.

- Created a fully integrated, end-to-end, supply-to-support e-Commerce solution based on .NET and SQL Server 2005 by successfully managing the outsourcing, integration and quality assurance of Windows and .NET technologies including extensive integration with Amazon.com, eBay, Shopping.com, Shopzilla, Froogle, Google Adwords, and Urchin/Google Analytics.
- Authored an inventory availability solution using .NET-based proxies, SQL (data and ETL logic), and leveraging Windows native (push) and ASP.NET based services maintaining up-to-the second inventory and availability between the disparate retail, web and partner databases, services and feeds (and their respective schemas).
- Brought online a first-in-industry (ASR) drop ship solution based on SQL Server Integration Services (SSIS) as
  the ETL platform; product image processing using Adobe Photoshop workflow automation, and web based
  reporting and management for live pipeline approvals of new products.
- Provided up-to-the second views on all aspects of the business from end-of-day receipts, returns, charge-backs, and employee sales using SQL Server 2005 Reporting Services (SSRS) and 3rd party controls.
- Online Business Unit was 48% ahead of target when I departed for Social Motion.

MICROSOFT CORPORATION, REDMOND, WA

JUNE 1994 - AUGUST 2003

LEAD TECHNICAL PROGRAM MANAGER, MICROSOFT APPLICATION EXPERIENCE TECHNOLOGIES

2001 - 2003

Promoted to direct the implementation of an extensible Windows application compatibility architecture; providing the foundation for mitigating legacy application and service failures on all versions of Windows, while enabling the continued forward progress of features. This foundation remains the primary method for resolving compatibility issues with applications on all versions of Windows to this day.

- Successfully worked with architects and developers to design, implement, and continuously refine the Windows
   Compatibility Layers and Technologies; providing a scalable solution to the thousands of application failures.
- **Designed** the set of **enterprise utilities**, most notably **CompatAdmin**, which allowed external developers the opportunity to leverage the hundreds of OS-internal solutions which were created for thousands of retail applications. Further **established** the first **Windows Application Compatibility Toolkit** which brought together the necessary training, guidance, and tools.

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Served as the key technical liaison for application impact and issue mitigation between Windows Division
 Development and the marketing and developer education teams worldwide, including numerous initiatives
 with Microsoft Global Accounts, Platform Technical Evangelists, and OEM groups—ensuring that hardware
 manufacturers and enterprise customers understood issues at the API level, training developers how to implement
 solutions in their code, and with IT administrators how to work around line-of-business (LOB) issues leveraging the
 OS compatibility technologies. (Included dozens of conferences and multiple successful visits with executives and
 developers on-site in Great Britain, Germany, Switzerland, Japan and Malaysia; and companies which included
 Compaq/HP, Sony, NEC, Fujitsu, Citibank, Smith Barney, Credit Suisse First Boston (CSFB), Ernst & Young, HSBC
 Bank plc, and Alliance Capital Management Corporation.)

# PROGRAM MANAGER, MICROSOFT SERVER APPLICATION COMPATIBILITY

1999 - 2001

Enlisted by the Director of Windows Program Management to take ownership of the Windows Server application compatibility effort and improve the pass rate from its current 9% of the top 100 enterprise solutions.

- Reorganized the strategic external-facing effort with ISVs on new versions, into an internal series of tactical goals focused on deep root-cause debugging, discovery and self-analysis on each and every compatibility regression from NT4 and 98. Sought out and obtained, through conviction and persuasion, the voluntary reassignment of a hand-picked, best-in-class team of developers and program managers from inside each of the core Windows teams. In the 11 months prior to ship of Windows 2000 Server, this process moved the server application pass rate from 9% to a final compatibility metric of 97%. (The only notable exceptions were Anti-Virus related.)
- Led the creation of the first-ever Microsoft-Oracle joint testing lab by orchestrating an agreement between Brian Valentine (VP, Microsoft Windows Development), Larry Ellison (CEO, Oracle) and the Technical Evangelism team. Lab was predicated on a common-cause and service to our mutual set of Oracle-on-Windows customers, and an effort to "go twice as far, work twice as hard" on compatibility regressions affecting our competitive ISVs.

## LEAD DEVELOPER AND PROGRAM MANAGER. MICROSOFT RESOURCE KITS

1996 - 1999

Hired to take **leadership of the Windows Resource Kit products**, delivering the technologies, tools and information needed by IT Administrators; and to expand this potential to encompass all Microsoft BackOffice Server products.

- Drove the **Microsoft Windows Resource Kits** business from a profit loss center and \$2 million business in 1996 to a **+\$12 million revenue** generating center in 2000.
- Successfully lead the Resource Kit documentation teams through 9 major releases and a total of 24 printed volumes. Ensuring the free flow of information and access to the developers and program managers throughout the Windows and BackOffice server product divisions by Resource Kit Writers, Editors and Production staff, Product Support groups, and Certification and Training teams.
- Boosted tool and utility solutions by over 300%, from 60 random tools to over 200 support applications and services, while establishing consistency and standards for each segment of tools: Console/Script tools, Windows Forms, MFC, and Windows Services.
- **Created the Windows Server Admin Pack** as a vehicle for delivering the full set of Windows Server management tools on down level and client versions of the Windows operating system.
- Led the ground-breaking change in release management and expectations to become **the first Microsoft team to complete a product update every 6 months**with no additional headcount.
- Established a higher-tier set of mission-critical utilities and worked with product support and release management to get these pulled into the core OS as the **Windows Server Support Tools**.

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 Co-authored the initial POP3/SMTP services which became the reference samples for best-in-class Windows NT Services, IO Completion Ports and concurrency support. (Shipped on all four then-supported processors: MIPS, ALPHA, PPC, and X86).

- Implemented the first Windows NT Server Telnet Server service based on IO Completion Ports.
- Developed MultiDesk, the multiple desktops tool for Windows NT, allowing on-the fly switching between security
  contexts, windows desktops and stations. This tools was used extensively by companies such as USWest (Qwest)
  with active development continuing until Terminal Server (and WinLogon based active desktop switching) shipped
  in Windows 2000.

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## **EARLY MICROSOFT CAREER**, MICROSOFT INTERN, CONTRACT DEVELOPER (SDE 3)

1994 - 1996

Started my career as a Microsoft intern (co-op) in the Product Support Services' Operating Systems Support group where I quickly gained division-wide recognition and became the first and only intern or employee pulled off product support calls to develop customer-focused supportability tools full time.

- Authored the Windows 95 (Chicago) Emergency Recovery Disk (ERD) feature for the Windows 95 Resource Kit.
- Implemented the Windows 95 Uninstaller to return users to Windows (/ for Workgroups) 3.x on failed upgrades.

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# **EDUCATION**

Senior, BS, Computer Science, University of Idaho, Moscow, ID

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